



Guam Association of REALTORS®
"Voice for Real Estate"

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The Honorable Lourdes Leon Guerrero
I Maga' Hagan Guahan

Dear Governor Leon Guerrero,

Hafa Adai and thank you very much for your efforts as we navigate through the COVID-19 pandemic that is affecting our island. This is no easy task and I am very confident in your leadership.

I am writing to you on behalf of 500+ members of the Guam Association of REALTORS(R) or GAR, as well as two other title companies, Title Guaranty of Guam and Pacific American Title. We are coming to you as one voice, to ask you for your consideration to allow the Department of Land Management to open on perhaps a limited basis, the recording window, for the sole purpose of recording conveyance documents for our real estate transactions. While we are aware it is vital to maintain the health and security of our communities through the temporary government closures and quarantine measures, we are appealing to you to allow our request to be accommodated. Mr. Mummert of Title Guaranty and Mr. Rojas of Pacific American Title have offered their suggestions to ensure proper social distancing and measures for the safety of the staff. As their partners in real estate, GAR concurs with their recommendations.

It is important that business be allowed to continue to some degree of normalcy. At the end of 2019, Guam saw about \$429M in total real estate transactions. Most of these were residential sales: both single family and condominiums. Guam enjoyed a vibrant real estate industry with millions of dollars generated in sales and also property taxes collected by the Government of Guam. Real estate has been on the rise still and we need to keep the business going now more than ever especially in these uncertain economic times. We need your help to do this. Please help us ensure that we are able to help the people of Guam as they pursue not only the dream of homeownership but also the right to sell their property as they see fit.

Thank you and I sincerely appreciate your time and consideration.

Best Regards,


Clare Delgado
2020 President
Guam Association of REALTORS®


Peggy Araullo Llagas
CEO & Gov't Affairs Director
Guam Association of REALTORS®