



The Voice for Real Estate on Guam



As we step into the final quarter of the year, I am pleased to bring to you the highlights of September and share our aspirations for October. It has been an eventful year thus far, and we are committed to making the last quarter even more memorable.

September Highlights:

We started September by emphasizing the importance of REALTOR® safety with a proclamation signing. REALTOR® safety is a paramount concern, and we are dedicated to ensuring that our members are equipped with the knowledge and resources to stay safe while serving our community.

Guam REALTOR® Housing Relief Program:

We are proud to announce that our housing relief program, which concluded on September 30th, was a resounding success. We received numerous applications and were able to approve funding of \$263,742.24 and continue to approve until it is exhausted. This program has made a significant impact on the lives of many individuals and families, thanks to the hard work and dedication of our REALTOR® volunteers. We extend our heartfelt appreciation to all of them.

Broker's Forum:

Our Broker's Forum in September was a tremendous success, with Broker and Affiliates in attendance. Attendees had the opportunity to gain valuable insights on a range of topics, from military housing updates and MLS issues to navigating the ever-changing real estate market. We also had the privilege of hosting representatives from the Real Estate Commission, who discussed potential changes to Section 104 of the GCA regarding Real Estate Licenses and Disclosures. Our Legislative Committee shared positive updates on legislation impacting our industry, and we are thankful for those who continue to support our RPAC Investment participation, which is vital for our advocacy efforts.

Looking Ahead to October:

As we enter October, we aim to finish the year strong. Our primary goal for this month is to exhaust all the Guam Housing Relief funds we received. We want to ensure that these funds have a meaningful impact on our island community as we continue to recover from Typhoon Mawar.

I want to express my gratitude to all of you, our dedicated Member volunteers, for your support and commitment to the Guam Association of REALTORS®. Together, we have achieved great things this year, and I have no doubt that we will continue to thrive in the months to come.

Thank you for being part of our dynamic and passionate community of REALTORS®! Your hard work and dedication make a positive impact on Guam's real estate industry, and we are proud to have you as members. Also, I wish you all a Happy Fall and Halloween! This is a great time to celebrate with things pumpkins and the spooky fun with your loved ones!

Si Yu'os Ma'ase!

Jodee Duenas