

## The Voice for Real Estate on Guam

Happy Spring, We've made it to April.



March was a packed month of celebrating Mes CHamoru, Guam's History and Heritage and Women's History Month.

In celebration of Women's History Month, I am pleased that we were able to feature our Women leaders in our island community and our very own Women REALTOR® members leading the way. Continue to shine.

Be on the lookout for the upcoming classes that the G.R.E.A.T. School will be offering. Make sure to sign up. Learning is key to advancing your real estate career.

To kick off Fair Housing month, please join us on April 5th (details coming soon as to the venue) for the resolution presentation announcing April 2023 as Fair Housing Month. Then to follow, April 21st, during our **General Membership meeting**, the Governor will present us with a proclamation. I'd love for you all to be present and engaged.

In conjunction with Fair housing month, I challenge all REALTORS® to take the Fairhaven: Fair Housing Simulation. This is a simulation training for REALTORS® that uses the power of storytelling to help members identify, prevent, and address discriminatory practices in real estate. Inspired by real stories, this innovative online experience has agents work against the clock to sell homes in the fictional town of Fairhaven, while confronting discrimination in the homebuying process. Learners will also walk in the shoes of a homebuyer facing discrimination. The training provides customized feedback that learners can apply to daily business interactions.

This innovative training platform is available to all 1.4 million NAR members at no additional cost. Be an advocate for fair housing and the future of our industry. Commit to combating discrimination in real estate. **Get started by visiting <u>https://www.nar.realtor/fair-housing/fairhaven</u>.** 

Sending you my warmest wishes for a beautiful Easter! May your day be filled with love, happiness, and sunshine! I wish you and your family all the best.

Si Yu'os Ma'ase!

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